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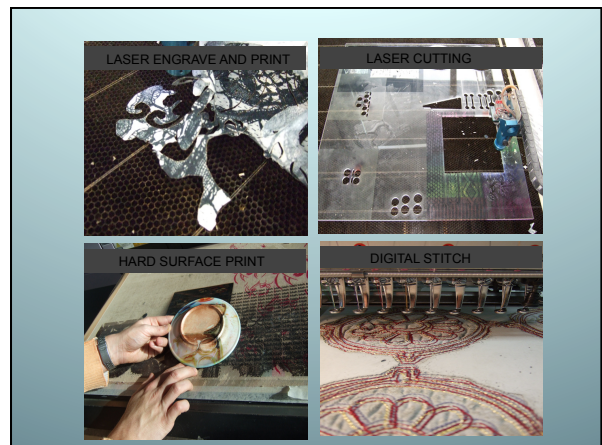
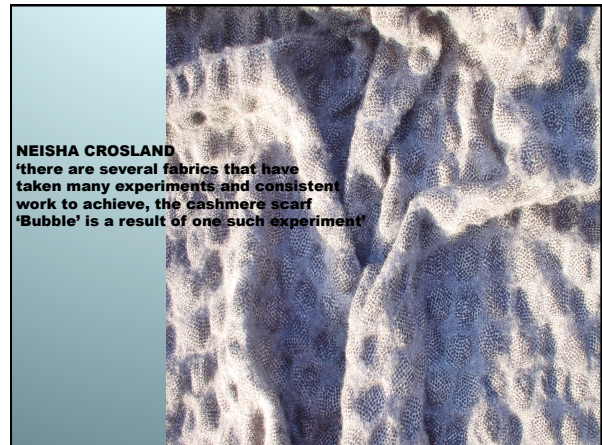
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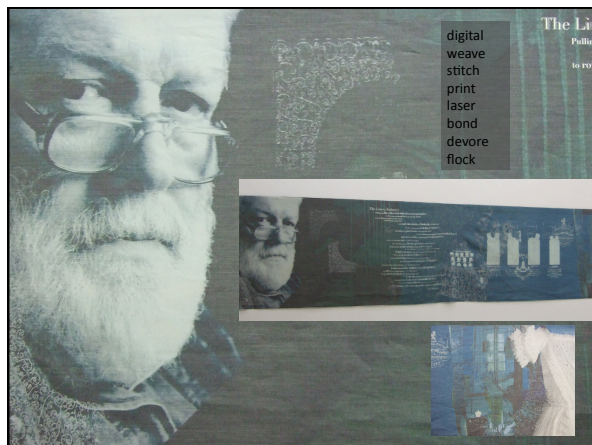
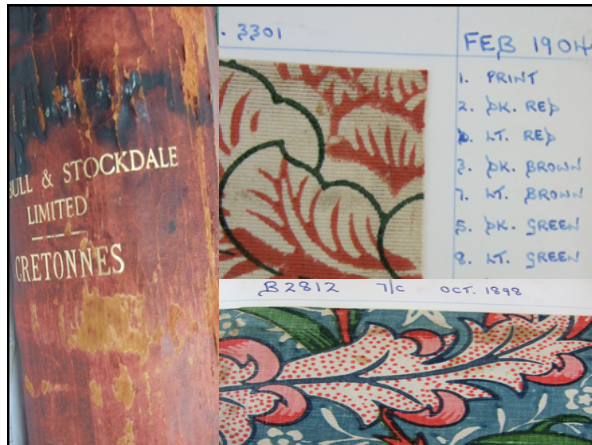
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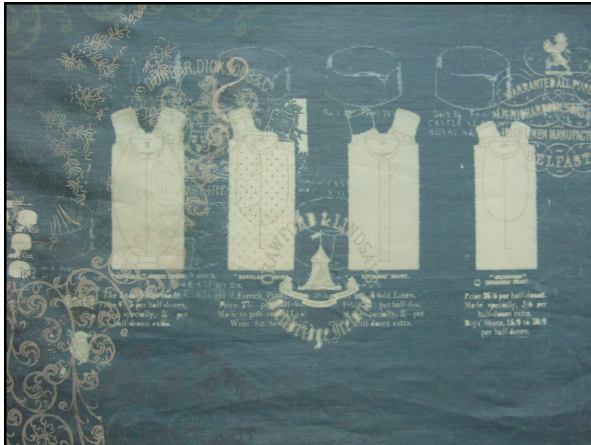
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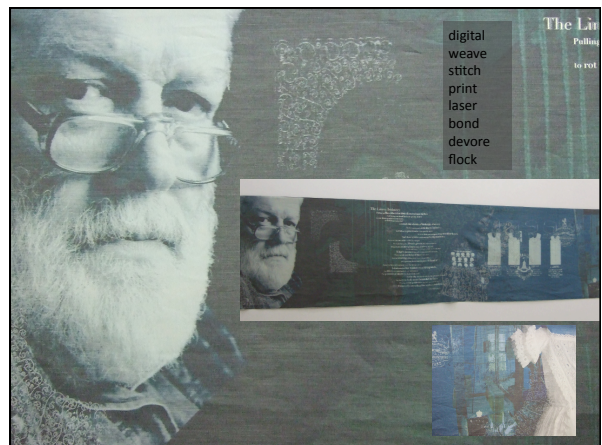
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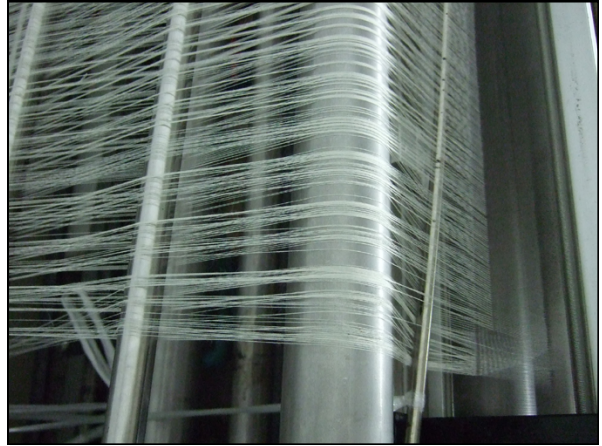




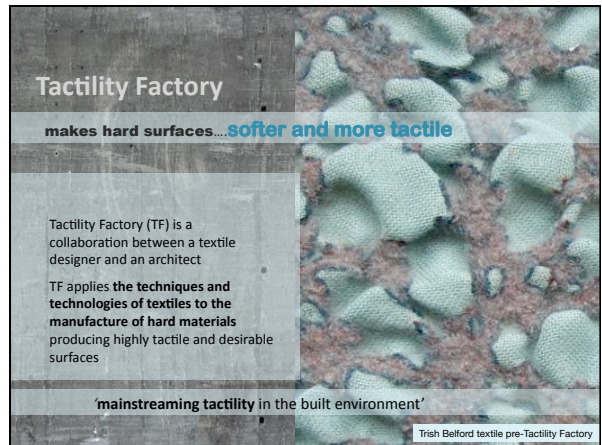
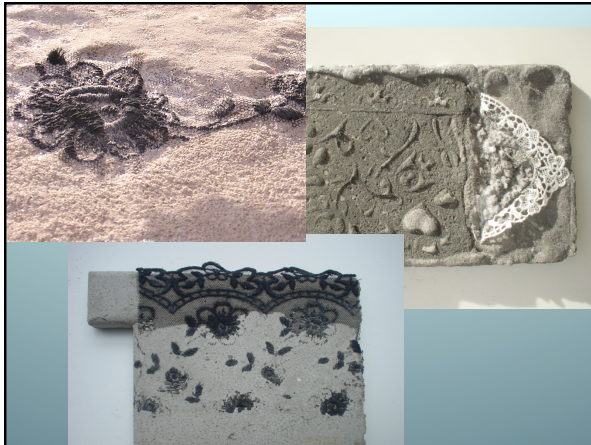












Over the last 3 years

Tactility Factory

has developed

Girli Concrete


Girli Concrete combines concrete and textile technologies

TF has resolved the technical challenges of placing delicate fabrics into the aggressive environment of Concrete

Textiles are specifically designed and manufactured to be placed in concrete

'Breakthrough' Technologies ensure that the textiles remain on the 'face' surface - the textiles are neither swamped by concrete nor do they peel off

The result is a fully integrated, highly tactile surface of concrete and textile



embroidered concrete detail

Tactility Factory

currently moves forward through

commissions (currently)

Girli Concrete is currently commissioning designs, resulting in site-specific high-end products

Derry Playhouse
prestigious NI cultural venue - 7.5m long folded frieze (£10,000)



Zumtobel
Swiss lighting firm, panels for London HQ (invaluable product placement)



exhibitions (currently)

IFAI Design Exhibition 2008
21st - 23rd October | Charlotte, N.C USA
"featuring for our innovations with advanced textiles for health & safety"
(3000 registered visitors for 3 day event)

Urban Buzz Exhibition
7th Oct - 15th November | Building Centre, London
(2000 weekly visitors) the building centre is widely recognised as the cross-over venue for architecture, construction and the general public.



others


Private Clients
Commission for HRH Princess Anne on behalf of Women In Science, Engineering and Construction

Having resolved the technological challenges of girli concrete

Tactility Factory

wishes now to:

- Maintain an R&D Unit (in the university)**
TF has attracted approx £40K during the development of Girli Concrete. We wish to continue designing, testing and exploiting other hard/soft processes and building products and have submitted recent research council application for £750K to develop the **Tactility Laboratory**
- Develop a Bespoke Workshop (external to university)**
To carry out one-off, bespoke commissions allowing TF to carry out live R&D testing and use such commissions to attract publicity acting as the 'Haute Couture' to off-the-shelf range (see below)
- License existing technologies / product packages to global Partner Companies to manufacture off-the-shelf ranges**



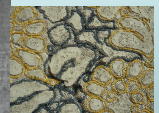
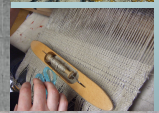
Linen Concrete Petal Detail

Tactility Factory

will license 3 technologies

1. embroidered concrete:

the outcome looks as if the concrete has been stitched into. The surface is robust and possibly suited to external environments. Currently developing collaboration with Hand & Lock, London - bespoke global embroidery company (they have offered £30,000 product for G- Concrete use)

2. puckered concrete:

linen and stainless steel woven fabric results in a unique 3 dimensional surface (acoustic properties)



3. linen concrete:

The properties of linen mean it's a natural choice for use in concrete - we use multi layered fabrics to control the integration of concrete and linen



[Note: IPR on these technologies is currently being pursued by UUTech]

TF's Linen Concrete sample

So what is the size of the market for

Tactility Factory ?

At this stage it's hard to say...

We believe that TF has created **'disruptive' technology** that will create new markets.

People don't know they 'need' our products until they see them. Once they experience the samples they can't resist- it's one of the reasons Gritti Concrete attracts exhibition invites and press attention without seeking it. We believe it is a unique and strong brand.

As Alvaro De Ferranti, the CEO of firm that specializes in luxurious wall surfaces for Middle east and Russia says:

'I have never seen anything like this'

(Incidentally he would like to commission 6 designs to be included in his range)

TF's main challenge therefore is: **ensuring the gritti concrete products and their potential application is fully recognised and understood** through active publicity

DE FERRANTI specializes in luxurious surfaces for wall surfaces, sourcing rare and unusual products for architects and interior designers.

Projected turnover figures for TF Workshop

TF Workshop will produce Bespoke Projects and small, high-end product ranges (see current commissions)

	Year 1	Year 2	Year 3
Sales Revenue	70000	46000	51000
Production Materials	20000	40000	20000
Direct Cost of Sales	18750	90000	14000
Gross Profit	21400	26000	30000
Salaries & Wages	6000	7000	11000
General Overheads	20000	41000	42000
Sales & Marketing Costs	20000	52000	7000
Profit / Loss	-10000	30000	8000
Initial Cash Support	90000	0	0
Net Profit/Loss	80000	30000	8000

Royalties for licensing

We are currently seeking advice on how best to manage licensing and determine percentage royalties. At this stage TF can not sufficiently predict figures to include in turnover figures

Action Plan

Phase 1: (without additional investment)
Complete Current Commissions - use to generate images insitu, press attention, etc

Actively pursue interest already shown from potential clients

follow-up potential in non-uk markets (Emirates, Russia, Switzerland)

Phase 2: (requires additional investment)
Uutech has offered TF £30,000 on condition that a further £30,000 is found from an external source. TF has had initial conversations with Invest NI on support, to start the TF Workshop. We aim to bring this funding 'package' together in the months ahead allowing TF to:

Find Permanent Space
Appoint Team
Generate product samples to promote through tradeshow and high profile interior/ architecture magazines.

TF aims to use trade fairs to identify 1. potential partners to license technology/ product package to and 2. bespoke clients

Linen Concrete detail

'from Islamic through European to Eastern patterns...'

Tactility Factory

A range of product forms is possible:
Friezes, wall panels, tiles, folded elements, screens, exterior seating etc...

To date the motifs and graphics used within the products make reference to historical architectural symbols and imagery- such imagery can be designed to suit any culture.

Gritti concrete in
hotel lobbies, transport interchanges, board rooms, public libraries, waiting areas, public building foyers, temporary public events, 2012 Olympics...

folded embroidered concrete element

gritti concrete samples and wall panels

photoshop image showing potential location

FUTURE Potentials and Benefits:

Tactility Factory

During R&D, TF developed a lot of techniques/ technologies combining concrete and textiles which have been set aside in order to focus on refining 3 technologies. There remains much more to exploit within the gritti concrete range.

Not least- its **acoustic properties**.

Concrete surfaces are hard and acoustically, highly reflective. Their mass makes them ideal sound barriers. A soft surface concrete allows TF to exploit the acoustic strengths of concrete and resolve its acoustic weakness.

TF is currently working with the University of Sheffield to test and design fabrics which once embedded in concrete create a unique acoustic profile.

Embroidered concrete detail

Benefits for industry and university:
Unique distinctive project, interesting local story, strong profile.
Cross-disciplinary practice-based research that links high levels of creativity (blue sky thinking) with academic and **practical outputs** offering a range of potentials to exploit on a global market

Tactility Factory is

Belford originated Belford Prints in London (1986) a unique textile company supplying to high end fashion market. (eg Vivienne Westwood, Jasper Conran) this aspect of commercial innovation and managing a small company (30 employees) is invaluable in the development of the TF.


Morrow's family background is concrete production. She has worked both as an academic and practitioner and was appointed Professor of Architecture in 2003. Her work is framed by an entrepreneurial and collaborative approach. She is professionally well networked across Europe and is currently Chair of Northern Ireland's Architecture Centre.

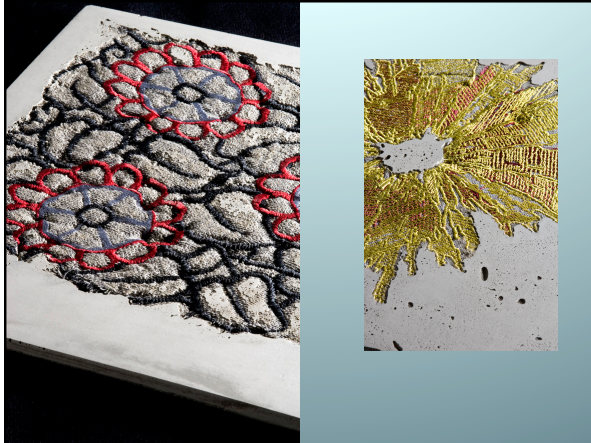
Both partners are driven by the desire to innovate beyond their territories. They are keen users of IT to support the exchange of ideas, images, docs and maintain an active blog for the girli concrete project.

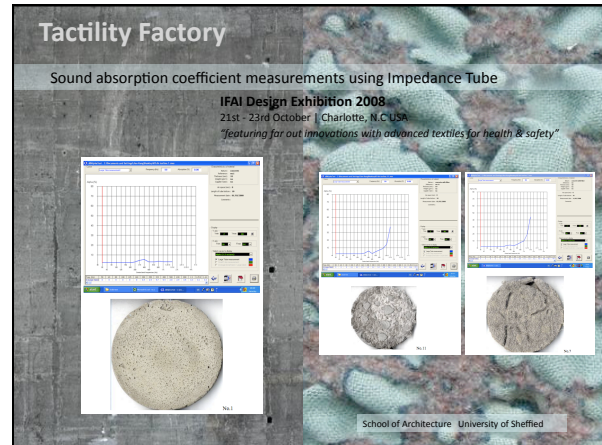
TF recently commissioned a **small animation** (final slide) to explain the TF concept and express our ambition to **cover the world in Girli Concrete...**

Trish Belford, textile designer
Ruth Morrow, architect

girliconcrete.blogspot.com





INITIAL AIMS.....

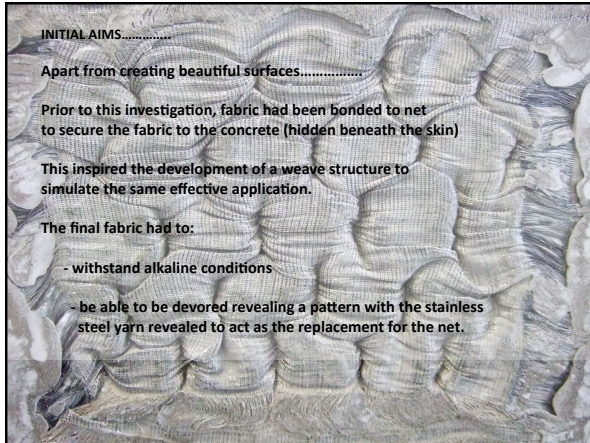
Apart from creating beautiful surfaces.....

Prior to this investigation, fabric had been bonded to net to secure the fabric to the concrete (hidden beneath the skin)

This inspired the development of a weave structure to simulate the same effective application.

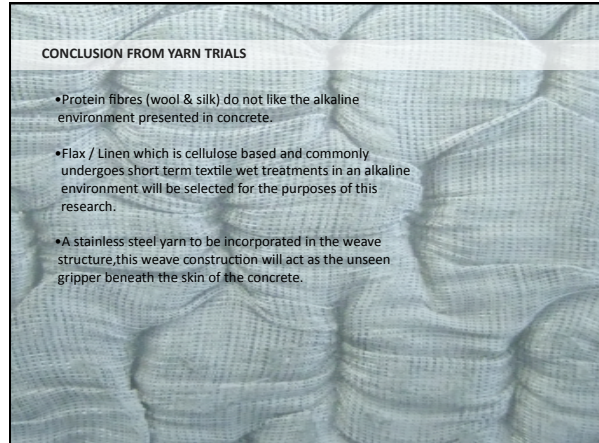
The final fabric had to:

- withstand alkaline conditions
- be able to be devored revealing a pattern with the stainless steel yarn revealed to act as the replacement for the net.




CONCLUSION FROM YARN TRIALS

- Protein fibres (wool & silk) do not like the alkaline environment presented in concrete.
- Flax / Linen which is cellulose based and commonly undergoes short term textile wet treatments in an alkaline environment will be selected for the purposes of this research.
- A stainless steel yarn to be incorporated in the weave structure, this weave construction will act as the unseen gripper beneath the skin of the concrete.



weave trials


Stainless steel warp and weft





True Leno

- Investigated as a potential means to secure the structure of the mesh, working on the principle of 2 warp ends working together to bind and lock the weft insertion.
- Small samples worked well but production not possible due to time restraints and twisting of the 0.22mm diameter stainless steel



Mock Leno

- Leno shafts replaced with standard shafts to create a mock effect.
- Although solving some of the time issue problems to configuration of a stainless steel warp and weft needs consideration from a practical point of view.

